



WE CREA+E

Making KC America's Most
Entrepreneurial City: Year 1

PANADERIA DE LAS AMERICAS

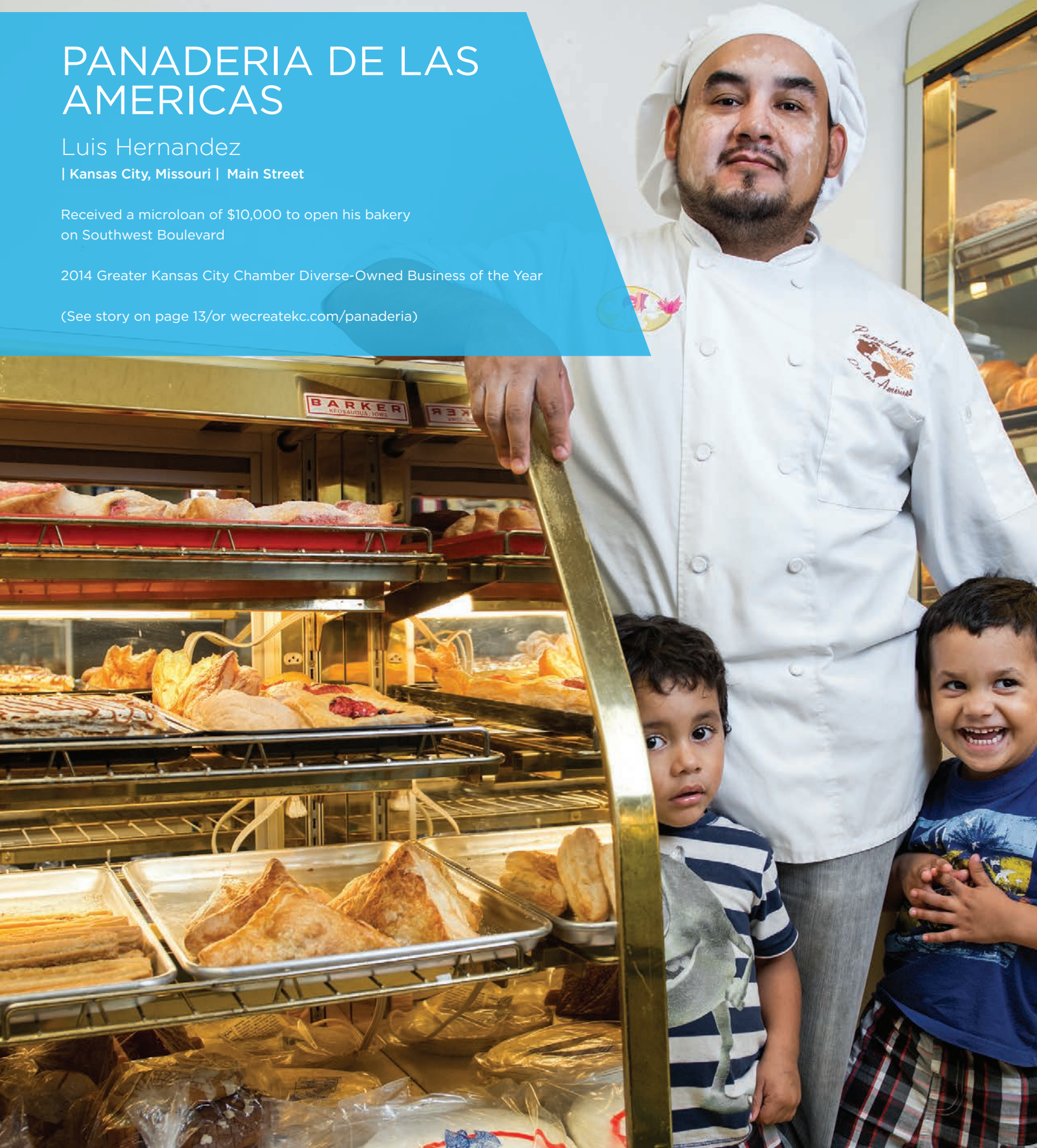
Luis Hernandez

| Kansas City, Missouri | Main Street

Received a microloan of \$10,000 to open his bakery on Southwest Boulevard

2014 Greater Kansas City Chamber Diverse-Owned Business of the Year

(See story on page 13/or wecreatekc.com/panaderia)



“My grandfather, J.C. Hall, came to Kansas City with a shoebox full of postcards to start his business because he heard Kansas City had a unique buzz about it. People called it the Kansas City spirit. He was drawn to Kansas City because of the wellspring of ideas that were here. For centuries, Kansas City has unleashed great businesses and I have every confidence that we have the resources, ideas and talent to continue that trend.”

– Donald Hall, Jr.

+ *IT'S NOT ENOUGH TO STAND ON THE SHOULDERS OF GIANTS.*

Kansas City's own entrepreneurial titans knew this. They knew it when they hopped a train to Kansas City at 19 years old with little more than a dream and two shoeboxes of postcards. They knew it when they huddled around a picnic table at Loose Park and mapped business models on yellow ledger paper. They knew it when they willingly quit their comfortable career track selling mutual funds to start their own money management company. They knew it when they sold pharmaceuticals out of the trunk of their car. They knew it when, with just \$5,000 borrowed from their aunt and a well-placed ad in the Kansas City Star, they quadrupled that initial investment within weeks. They knew it when they took over a small family business and grew it into a sparkling empire.

They knew it when they each decided to stand on their own two feet and fashion dreams that would create futures.

The startup stories of Kansas City's entrepreneurial giants have become the legends we tell to young entrepreneurs when we tuck them into their first fledgling startups. Most of these giants started as the bulk of businesses do: as microenterprises with few resources, often out of their homes (or car trunks) and with little capital or overhead.

They grew, taking their places as Main Street businesses or on the bleeding-edge of innovation. By strategic design or shift of focus, they took on the second stage, rapidly growing their small businesses into multimillion and multibillion dollar corporations that employ hundreds of thousands of Kansas Citians.

And then, standing on the summit of success, they each turned around, opened their hands and shared their insights to shepherd a new generation of entrepreneurs.

In Kansas City, we call it the One Degree of Entrepreneurship. You hear it in story after story of an entrepreneur who was personally mentored by the late Mr. Kauffman or a student who attended a brown bag talk with Cliff Illig. You see it in the startled eyes of a teenage entrepreneur who just a few weeks ago received a business card and “Let's do lunch” from Henry Bloch. Quite famously and distinctly, these entrepreneurs have created a culture of community and collaboration, where other cities chose cutthroat competition.

But more than that and more importantly, they built bridges.



FAMILY BICYCLES

Theresa M. Van Ackeren
| Kansas City, Missouri | Main Street

Real bikes for real people

Thinking Bigger Media 25 Under 25 Award,
Justine PETERSEN microloan client

PEDAL POWER.

wecreatekc.com/familybicycles



The Kauffman Foundation. The Henry W. Bloch School of Management. The Kansas City Royals. Crown Center. The Helzberg Entrepreneurial Mentoring Program. The Stowers Institute for Medical Research. Sporting KC. The Kauffman Center for the Performing Arts. These organizations and so many more that followed their lead continue to attract high caliber talent to Kansas City and have paved a path for entrepreneurs for years to come.

Their startup stories have become legend. Their success is our inspiration. Their legacy is our charge.

And their stories are our own.

As entrepreneurs, we, too, have bet it all on an idea. We, too, have risked the safe choice for a second chance at a bigger, bolder dream. We have lent our talents to creating America's Creative Crossroads. We have sung the song of our promise to bring Google Fiber to our neighborhood. We have fought for streetcars and TechStars, for Folk Alliance and Maker Faire, for bistate collaboration and a stronger urban core.

And like those entrepreneurial giants, we create opportunities. We create jobs, wealth and futures.

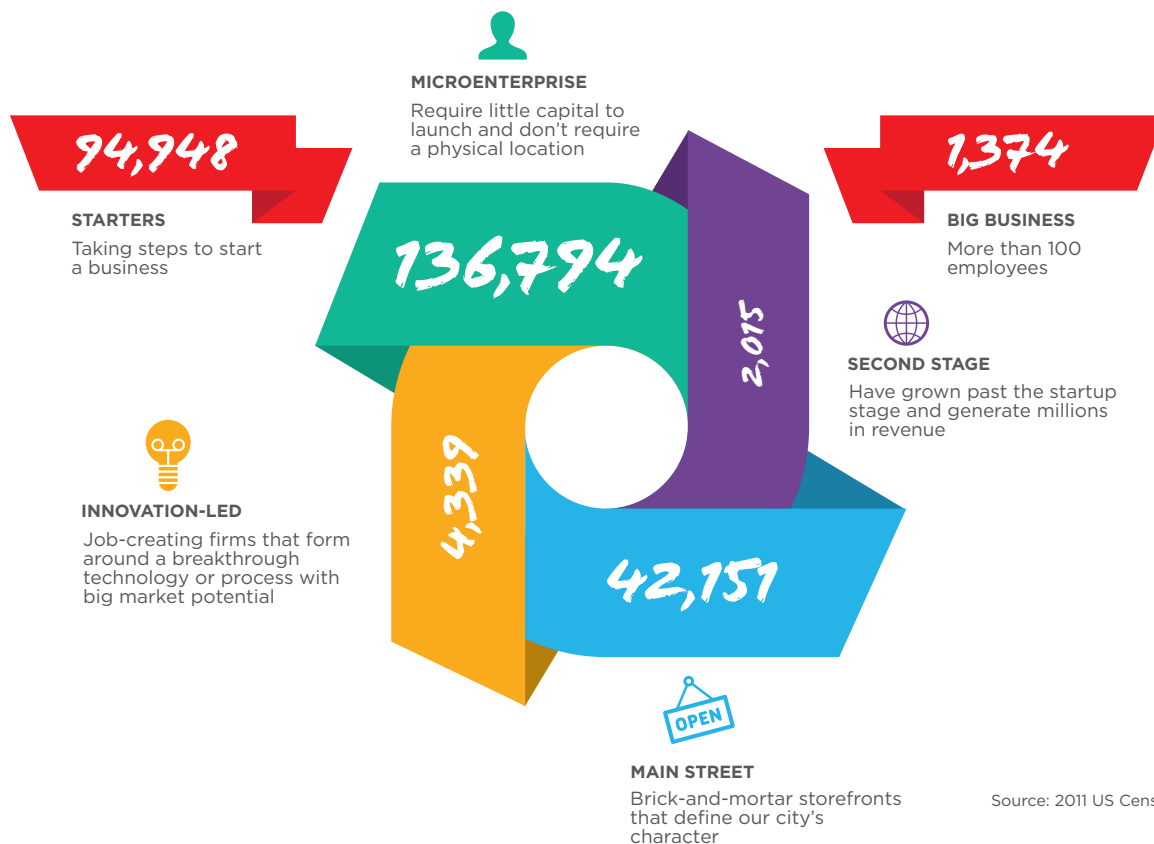
Because we know, despite all that our entrepreneurial heroes have achieved and imparted, it's not enough to merely stand on the shoulders of giants. To be America's most entrepreneurial city, we have to do more than peer in awe at the monuments and bridges that came before us.

As startups and spinoffs, artists and innovators, bakers and makers—as entrepreneurs—we inspire, invent, invest and advance. And we aspire to be more.

Because we, too, bring the talent, ideas and insights. We tell the story of entrepreneurship. We provide the resources that help entrepreneurs do more, faster. We are the inspiration, the legacy, the legends.

+ AND WE CREATE KANSAS CITY.

+ IT TAKES ALL TYPES OF ENTREPRENEURS TO SUSTAIN A VIBRANT ECONOMY.



Source: 2011 US Census Bureau Data

WE CREATE: CONNECTIONS

ALPHA ENERGY & ELECTRIC

Gabriel Okafor + Ike Nwabuonwu
| Kansas City, Missouri | Second Stage

Certified SBA 8(a), SDB, MBE, DBE, energy and electrical company

2014 Greater Kansas City Chamber Diverse-Owned Business of the Year

When you want advice on how to run a successful business, you go to the source: those who've done it before. That's exactly what Gabriel Okafor and Ike Nwabuonwu did when they launched Alpha Energy and Electric (AlphaEE) in 2005. They found the doors were flung wide open for advice and collaboration.

Former residents of the 18th and Vine Incubator, they now pay that generosity forward by mentoring other businesses and lending their skills pro bono to the redevelopment of the Troost Corridor. Last May, AlphaEE was selected as one of 20 U.S. companies to join the U.S. Secretary of Commerce on her trade mission to West Africa.

PLAYING THEIR A-GAME.

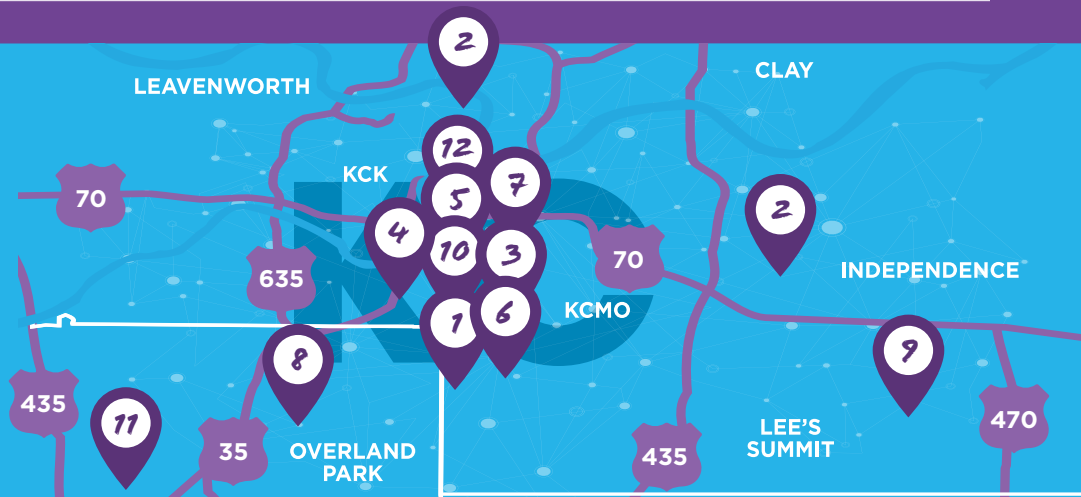
wecreatekc.com/alphaee



“Kansas City is rapidly becoming known nationally as a hot bed of entrepreneurial activity as risk takers are finding Kansas City a welcoming and supportive community. Kansas City is building America’s strongest and most comprehensive entrepreneurial ecosystem. Entrepreneurs are helping to develop KC’s new economy.”

-Peter J. deSilva, president and COO, UMB Financial Corporation

Since 2003, the KCSOURCELINK network has grown by 545%, connecting 225+ business-building resources in our 18-county, bistate region.



HERE'S WHAT JUST A FEW HAVE BEEN UP TO IN THE PAST YEAR.

- 1** Caffeinate with KC startups on Wednesdays with **1 Million Cups** (1MC), now in 50 cities.
- 2** 1MC satellite live stream (Northland)
1MC satellite live stream (Independence)
- 3** 200+ urban core residents received business counseling through the **Urban Business Growth Initiative** and reported \$7MM in increased sales.
- 4** **Pipeline** receives \$1.435MM grant from the Kauffman Foundation to expand its impact.
- 5** Connect with women entrepreneurs through **Athena League** events.
- 6** Incubators aren't just for techies. **Blue Hills Contractor Incubator** provides training to construction contractors.
- 7** Happy 50th anniversary, **SCORE!** Check out new classes, some in partnership with **Central Exchange**.
- 8** Explore art and connect with artists at **InterUrban ArtHouse**.
- 9** **Pitch On!**, led by chambers in Lee's Summit and Blue Springs, offered shopping and introductions to investors.
- 10** Bishop McCann took home the **Greater KC Chamber's** Mr. K award.
- 11** **BioKansas** connects research, talent, companies and funding in the biosciences.
- 12** Unleash your inner foodpreneur at the **Farm to Table Kitchen**.



YOU ARE ONE DEGREE FROM HELP

wecreatekc.com/resource

WE CREATE: EXCITEMENT

SWIMZIP

Betsy Johnson + Berry Wanless
| Prairie Village, Kansas | Microenterprise

Stylish UV 50+ swimwear for children

As seen on and in: ABC's Shark Tank, NBC's Today Show, Target, People, Red Tricycle

Swimwear entrepreneurs and siblings, Betsy Johnson and Berry Wanless welcomed the frenzy after their January 2014 appearance on ABC's Shark Tank like a toddler rushing her first ocean wave: with equals parts awe, anxiety and body-quaking glee.

SwimZip thrived from the sharks' bite on their line of UV protective swimwear, bringing in 80 percent of the sales they did the previous year in just two days. Betsy credits her shark charmer skills to Youth Entrepreneurs for teaching her how to value, write and pitch a business to potential investors.

HOW DID THEY DO IT?

wecreatekc.com/swimzip



“The Kansas City community has made great strides to create a platform for individuals to pursue their entrepreneurial dreams. That journey will never be easy, but we can help pave the way by exploring the interactive dynamics that matter most at a local level.”

-Wendy Guillies, acting president and CEO, Kauffman Foundation

KANSAS CITY IS A CITY OF ENTREPRENEURS. AND THE WORLD IS TAKING NOTE.



#1
HIGH-TECH CITY TO CALL HOME (PC MAG)



#3
BEST CITY FOR HIGH-TECH STARTUP GROWTH (KAUFFMAN FOUNDATION)



#4
BEST CITY FOR YOUNG ENTREPRENEURS (UNDER30CEO)



#6
U.S. TRAVEL DESTINATION (LONELY PLANET)



#11
MOST CHARITABLE CITY (CHARITY NAVIGATOR)



TOP 12
CITY FOR BUSINESS DEVELOPMENT (NATIONAL LEAGUE OF CITIES)



#13
BEST CITY FOR FEMALE ENTREPRENEURS (FORBES)



#15
OF AMERICA'S 50 BEST CITIES (BUSINESSWEEK)

FIRST AND FASTEST. 

KC was the first region to receive wicked fast gigabit Internet with Google Fiber, a coup that led to Kansas City Startup Village, Launch KC and other initiatives to attract and support startups.

HOMEGROWN FLAVOR. 

Three KC chefs were nominated for 2014 James Beard Awards, the highest honor for food professionals:

- Ted Habiger, Room 39
- Howard Hanna, The Rieger Hotel Grill & Exchange
- Nick Wesemann, The American Restaurant

Bluestem and Rye owner Chef Colby Garrelts won in 2013.

KC LEADS THE LISTS

wecreatekc.com/KC-listed

WE CREATE: MOMENTUM



EYEVERIFY

Toby Rush
| Kansas City, Kansas | Innovation-Led

Exclusive provider of Eyeprint Verification, a password-free authentication (literally) at a glance

University research turned marketable product, commercially released with Good Technology, Airwatch and NetTeller

The plot may swell with a \$6 million investment and a championship belt from a global pitch competition, but the story of EyeVerify began in a lab at UMKC's School of Computing and Engineering.

With introductions by Whiteboard to Boardroom, serial entrepreneur and Pipeline fellow Toby Rush found Reza Derakhshani and Arun Ross's patented eye-vein biometrics. From their technology, Toby developed an idea to trade sensitive passwords for more secure authentication that identifies users by scanning the whites of their eyes. With further help from the UMKC Small Business and Technology Development Center and support from Think Big Partners, Mid-America Angels and the Kansas City Startup Village, he shaped that technology into EyeVerify, a revolutionary mobile app and international sensation.

AN EYE FOR AN IDEA.

wecreatekc.com/eyeverify

“Today, we see more entrepreneurs soliciting feedback from the customer base before actual development. We think this is a more innovation-driven approach to building a successful company—figure out a problem in the marketplace and develop a solution that can be used to address it.”

-Herb Sih, managing partner, Think Big Partners

KC COMPANY WATCH LIST

You might want to keep an eye on these companies...they look to be going someplace. This list includes KC companies that were funded for pre-seed through Series B during 2013 AND raised at least one other round of funding.

Source: Various public sources, 2013



WE CREATE: OPPORTUNITIES



SPRINGBOARD CREATIVE

Kevin Fullerton
| Mission, Kansas | Main Street

Branding and communication design

Communications designer, talent scout, mentor, teacher and
KC true believer

Call him the evangelist. Owner and principal of Springboard Creative, Kevin Fullerton believes in the creative talent of Kansas City—and believes we should keep it all to ourselves.

Through career preparation organizations like PREP-KC, as an adjunct professor at the Kansas City Art Institute and through his regional leadership in the American Advertising Federation, Kevin preaches Kansas City to high schoolers, college students, fresh creatives and even unbelievers. He welcomes them to one of the largest creative communities in the nation (invoking BBQ as an additional persuasive tactic), and convinces many that Kansas City is where they want to be.

SPRINGING
INTO
ACTION.

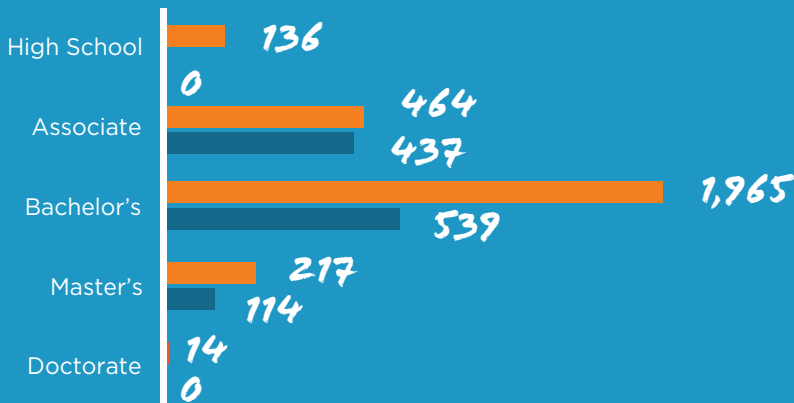
wecreatekc.com/springboard

“For Kansas City to continue to thrive we must have a steady stream of talent—driven individuals from STEM disciplines who are the next generation of entrepreneurs. Burns & McDonnell invests in STEM-related activities, such as Battle of the Brains, to help nurture the development of this talent.”

-Greg Graves, CEO, Burns & McDonnell

KC TECH JOBS

■ Current Openings
■ Graduate Supply



Over the past 10 years, STEM jobs (Science, Technology - highlighted above, Engineering and Math) have grown three times faster than non-STEM jobs, and pay wages close to double the U.S. average. Here in Kansas City, STEM jobs grew 4.7 percent from 2001 to 2012.

Source: Mid-America Regional Council (MARC), 2014

CODER DOJO



Kansas City Women in Technology brought the global Coder Dojo program to KC to help teach kids—as young as seven years old—how to code.

BLUE VALLEY CAPS AND NORTHLAND CAPS



High school students work with real businesses across six professional strands: accelerator, bioscience, business, engineering, human services, medicine and healthcare.

KC STEM ALLIANCE



Through programs like Project Lead the Way and FIRST Robotics, the alliance coordinates data collection and facilitates partnerships among schools and businesses.

UMKC BLOCH SCHOOL



The UMKC Bloch School develops managerial talent to help accelerate businesses into scalable, sustainable companies.

UNHIDDEN TALENTS:
HOW KC IS BRIDGING THE TALENT GAP

wecreatekc.com/talent

WE CREATE: POTENTIAL



ARATANA

Steven St. Peter, M.D. + Linda Rhodes, VMD and Ph.D.
| Kansas City, Kansas | Second Stage

Pet therapeutics

Raised upwards of \$250 million from venture capitalists and angel investors, and launched an IPO

One check does not fit all. Pet therapeutics company Aratana needed \$100s of millions to develop medications for cats and dogs before it could bring those products to market. That funding came from a mix of investors—coastal venture capitalists as well as local angel investors from Mid-America Angels and Women’s Capital Connection—who can shoulder big risk for potential big returns.

Not every company needs millions. Sometimes \$10,000 can open the doors to dreams as it did with Luis Hernandez. (Pictured inside cover.) He received a \$10K microloan with help from the Hispanic Economic Development Corporation to waft the aromas of Central and South American conchas, bolillos, cemitas and pan dulce into the streets of Kansas City.

**\$10K OR \$100MM?
FIND OUT HOW
THEY FUNDED IT.**

wecreatekc.com/aratana

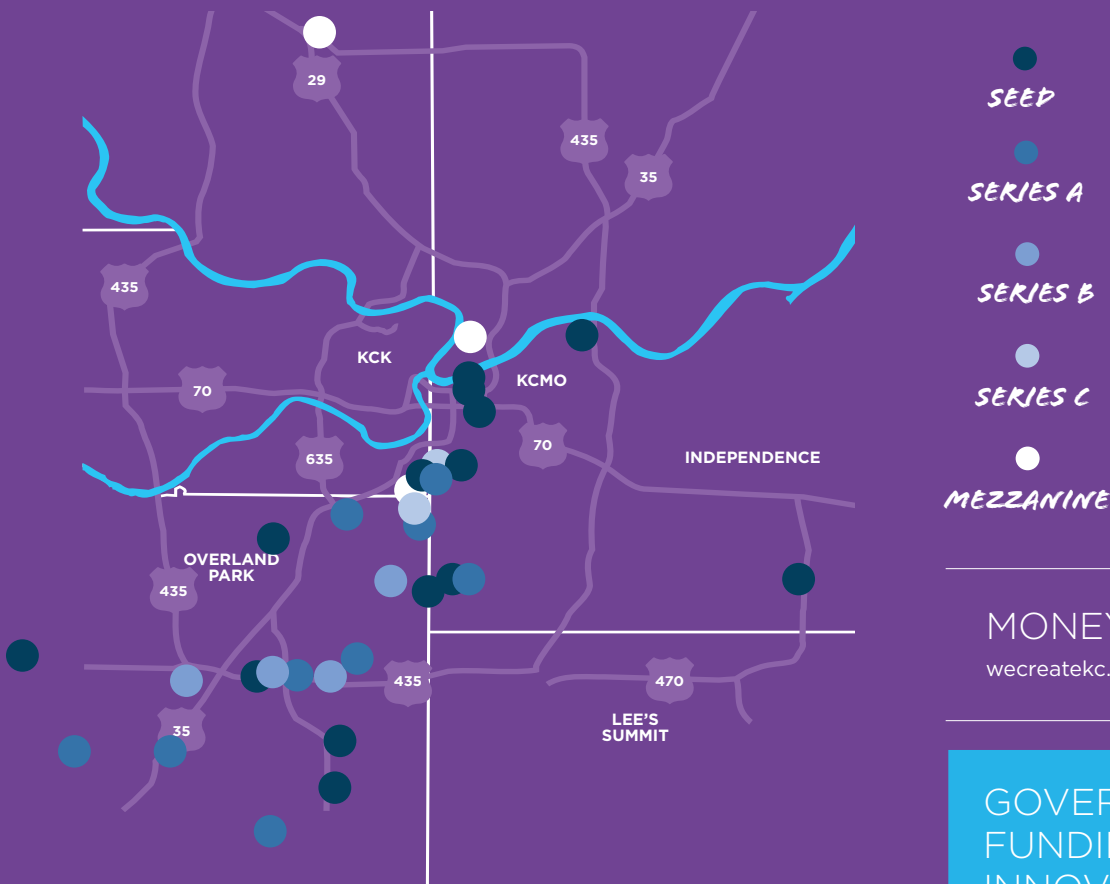
wecreatekc.com/panaderia

“Business financing requires two critical elements: well prepared entrepreneurs and a supply of capital for all stages. From microloans to angel capital, KC is working hard to dramatically increase funding for startup and growth.”

-Sherry Turner, founder, OneKC for Women
Women’s Business Center, Women’s Capital Connection and Women’s Employment Network

EQUITY FUNDED COMPANIES BY STAGE AND LOCATION

Source: Various public sources, 2013



MONEY TALKS 
wecreatekc.com/capital

GOVERNMENT FUNDING FOR INNOVATIVE IDEAS 

Missouri Technology Corporation, Kansas Bioscience Authority and the federal SBIR program provide high-risk funds to help promising startups.

\$1.5MM INVESTED 

By angels in area startups in 2014
By Mid-America Angels and Women’s Capital Connection

\$1.2MM IN MICROLOANS FOR MICROENTERPRISES 

56% of loans to minority-owned businesses
67% to women-owned businesses

Through KC Regional Microloan Program, created in 2012

HOW DO STARTUPS FIND FUNDING? 

56% community members or someone in their personal network
26% mentor
26% accelerator or incubator program

From Pulse of the Prairie, conducted by Silicon Prairie News

WE CREATE: COLLISIONS

SPRINT

| Overland Park, Kansas

Global provider of voice, data and Internet services

Local champion of entrepreneurship

If a crowd is a sign of a good party, then Sprint is raising the roof for KC's entrepreneurial scene. Roughly 1,500 people packed the Kauffman Performing Arts Center on June 12 to hear from the first mobile health startups to graduate from the Sprint Accelerator, powered by Techstars.

And Sprint has more party favors. Part of the Corporate Startup Collaborative, Sprint has pitched its products and problems to KC innovators, mentored buzzing startups and opened its Crossroads community space, the Sprint Accelerator, to serendipitous collisions. On the ground and in the thick, Sprint is stoking the energy around entrepreneurship in Kansas City.

WHEN SPRINT MET STARTUPS.

wecreatekc.com/sprint

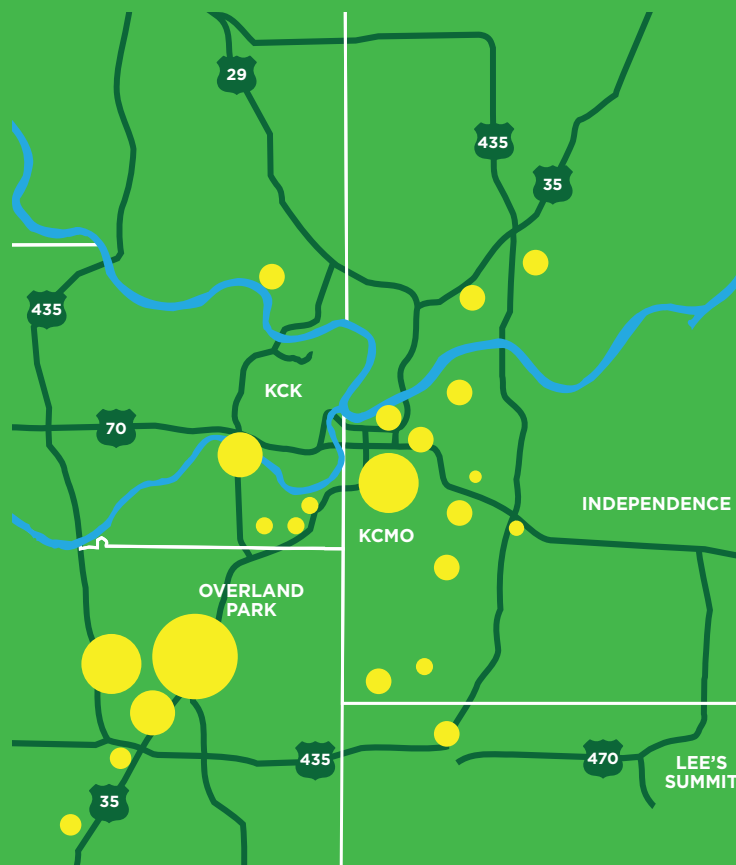


“Our region is doing a tremendous job of focusing attention and efforts on the beginning phase of an entrepreneur’s journey. But it is equally important that we rally around the difficult stages as these entrepreneurs grow. If we want to keep these companies in KC, we need to help during what is often a lonely part of this journey. This is where connection, encouragement and support matter most.”

-Joni Cobb, president and CEO, Pipeline

Inc. 5000

Between 2007 and 2013, 132 KC area companies were named to the Inc. 5000 fastest-growing private company list, distributed geographically across the metro.



(Circles denote concentrations of Inc. 5000 companies)

Source: Data compiled by Kauffman Foundation



HELBURG ENTREPRENEURIAL MENTORING PROGRAM

A premiere mentoring program, HEMP helps Kansas City companies turn into second stage icons.



REVERSE PITCH

KCnext partnered with the Corporate Startup Collaborative to host a Reverse Pitch where large corporations pitched to entrepreneurs for help building products and solving problems.



DIGITAL SANDBOX KC

With support from Hallmark, VML, RareWire, SparkLabKC, Sprint, Missouri Technology Corporation and UMB, Digital Sandbox KC helped raise \$7MM for 19 KC early-stage startups.

RESOURCE PARTNERS

www.kcsourceink.com

Business Planning & Training

Artist INC
Blue Hills Community Services
Enterprise Center of Johnson County
Entrepreneurship.org
Family Conservancy
FastTrac
Francis Institute for Child and Youth Development
Ice House Entrepreneurship Program
JCCC Entrepreneurship Program
Kansas City Direct Marketing Association (KCDMA)
Kauffman Founders School
KCK Community College, Workforce Development
KC IABC
KC SmartPort
K-State Research and Extension - Jo. County
MCC - Institute for Workforce Innovation
MNU - Entrepreneurial Leadership Project
Missouri Western University Small Business Inst.
Prosperity Center for Financial Opportunity
SBA - Kansas City District Office
SCORE - Kansas City
Small Business & Technology Development Ctrs -
Cass County, Clay County, NWMS, St. Joseph,
UCM and UMKC
Small Business Development Center at JCCC
Social Media Club of Kansas City
Social Security Administration
Veterans Business Resource Center
Women's Business Center

“I can refer any business to anyone in the KCSOURCELINK network, and I know that they will light up with enthusiasm and jump in full force to help.”

- John Pajor, KC BizCare

Business Preparedness

American Red Cross: Preparedness, Health and Safety
FBI - Kansas City Division
Freelance Exchange of Kansas City
Information Experience Lab
Inventors Center of Kansas City
Pollution Prevention Institute, Kansas State University
Southeast Enterprises
Women's Employment Network
Workforce Partnership

Economic Development

Black Economic Union of Greater Kansas City
Blue Springs Economic Development Corporation
Clay County Economic Development Council
Economic Development Corporation of KCMO
Gladstone Economic Development Department
Harrisonville Economic Development
Hispanic Economic Development Corporation
Independence Economic Development Council
Johnson County Economic Development Corp
Kansas City Area Development Council
KCMO CDE
Leavenworth County Development Corporation
Leavenworth Main Street Program, Inc.
Lee's Summit Economic Development Council
Liberty Economic Development Corporation
Martin City Community Improvement District
Miami County Economic Development Department
Olathe Economic Development Council
Overland Park Economic Development Council
Parkville Economic Development Council
Platte County Economic Development Council
Raytown Office of Economic Development
SBA HUBZone Program - Kansas City
Shawnee Economic Development Council
SW Johnson County Economic Development Corp.
Wyandotte Economic Development Council

Financial Providers

Angel Capital Group
CC Capital Advisors
EDC Loan Corporation of Kansas City
Five Elms Capital
Great Range Capital
Greater Kansas City LISC
Heartland Business Capital
Invest America Venture Group
InvestMidwest Venture Capital Forum
Justine PETERSEN Microloan Program
Konza Valley Capital
Mid America Capital Group
Mid-America Angels
Midwest Small Business Finance
Missouri DED, Grow Missouri Fund
Missouri State Treasurer, Linked Deposit Program
Missouri Technology Corporation
MoFAST SBIR/STTR - KC/Western Region

“From second stage businesses to startups, business owners can count on the JCCC KSBDC for realistic, to-the-point counseling and workshops to help them move to the next level of growth.”

- Malinda Bryan-Smith, Kansas Small Business Development Center at Johnson County Community College

MO-KAN Development, Inc.
October Capital
RMI
Show Me Angels
TGP Investments
Wakarusa Valley Development
Women's Capital Connection

Import/Export

International Trade Council of Greater Kansas City, Inc.
Kansas Department of Commerce, Export Assistance
Missouri DED - International Trade and Investment Office
U.S. Department of Commerce/U.S. Commercial Service
(U.S. Export Assistance Center)
World Trade Center - Kansas City

“Watching the growth of our entrepreneurial community in Kansas City over the years has been truly gratifying—I'm proud of the work the ECJC has done to provide more opportunities for startups to evolve into high-growth firms, create jobs and spur entrepreneurial economic development in the region. “

- George Hansen, Enterprise Center of Johnson County

Incubators, Accelerators and Commercialization

BetaBlox
Digital Sandbox KC
Independence Regional Innovation Center
KCnext
Pipeline Entrepreneurs
SparkLabKC
Sprint Accelerator
Think Big Partners
Whiteboard to Boardroom

Legal

Entrepreneurial Legal Services Clinic at UMKC
KC Volunteer Lawyers & Accountants for the Arts

Life Sciences and Technology

BioKansas
Bioscience & Technology Business Center - KUMC
Bioscience & Technology Business Center - Lawrence
Institute for Industrial and Applied Life Science
Kansas Bioscience Authority
Kansas Bioscience Park
Kansas Bioscience Venture Accelerator
Kansas City Area Life Sciences Institute

Manufacturing

Advanced Manufacturing Institute
 Mid-America Manufacturing Technology Center
 Mid-America Trade Adjustment Assistance Center (TAAC)
 Missouri Enterprise - Kansas City

Mentoring

Helzberg Entrepreneurial Mentoring Program (HEMP)
 Kauffman Foundation/Khan Academy Entrepreneurship

Networking

1 Million Cups
 Asian American Chamber of Commerce of Kansas City
 Athena League
 Basehor Chamber of Commerce
 Belton, MO Chamber of Commerce
 Blue Springs Chamber of Commerce
 Bonner Springs-Edwardsville Area Chamber
 Brookside Business Association
 Central Exchange
 Downtown Council of Kansas City
 Excelsior Springs Area Chamber of Commerce
 Gardner Area Chamber of Commerce
 Gladstone Area Chamber of Commerce
 Grain Valley Chamber of Commerce
 Grandview Chamber & Economic Development Council
 Greater Kansas City Chamber of Commerce
 Greater Topeka Chamber of Commerce & Go Topeka
 Harrisonville Area Chamber of Commerce
 Hispanic Chamber of Commerce of Greater Kansas City
 Independence Chamber of Commerce
 Indo American Chamber of Commerce
 Kansas Black Chamber of Commerce
 Kansas City Council of Women Business Owners
 Kansas City Kansas Area Chamber of Commerce
 KCK Women's Chamber of Commerce
 Kearney Chamber of Commerce
 Leavenworth-Lansing Area Chamber of Commerce
 Leawood Chamber of Commerce
 Lee's Summit Chamber of Commerce
 Lenexa Chamber of Commerce
 Liberty Area Chamber of Commerce
 Mid-America Gay and Lesbian Chamber of Commerce
 Minaret Business Organization
 Missouri Chapter of Women Entrepreneurs of America
 Missouri Women's Council at MO DED

National Association of Women Business Owners
 National Native American Chamber of KC Branch
 Northeast Johnson County Chamber of Commerce
 Northeast Kansas City Chamber of Commerce
 Northland Regional Chamber of Commerce
 Olathe Chamber of Commerce
 Overland Park Chamber of Commerce
 Paola Chamber of Commerce
 Parkville Area Chamber of Commerce
 Platte City Area Chamber of Commerce/EDC
 Raytown Area Chamber of Commerce
 Riverside Area Chamber of Commerce
 Shawnee Chamber of Commerce
 Small and Home Business Connection
 Smithville Area Chamber of Commerce
 South Kansas City Chamber of Commerce
 Southtown Council
 Spring Hill Chamber of Commerce
 St. Joseph Chamber of Commerce
 Startup Rewind
 Twenty30CEO
 UP Global
 Waldo Area Business Association
 Weston Chamber of Commerce

"KC's entrepreneurial environment is thriving, especially among women. KCSOURCELINK and Central Exchange are empowering women for success."

- Cici Rojas, The Central Exchange

Nonprofit Business Assistance

Connecting for Good
 Midwest Center for Nonprofit Leadership
 Nonprofit Connect
 Support Kansas City, Inc.

Office Suppliers and Coworking Space

Alphapointe.NYC
 Cowork Waldo
 DeVry University - Kansas City
 FabLab MCC-Business & Technology
 Farm to Table Kitchen at the City Market
 Hammerspace Community Workshop
 Homes for Hackers
 Innovation Café
 InterUrban ArtHouse
 Kansas City Startup Village
 OfficePort Crossroads
 OfficePort River Market
 red X collective
 Surplus Exchange

Procurement

GSA Office of Small Business Utilization
 Kansas Procurement Technical Assistance Center
 KC Missouri Procurement Technical Assistance Center - Blue Springs, Harrisonville, Kansas City and St. Joseph
 Mountain Plains Minority Supplier Development Council
 SBA 8(A) Program
 Unified Government of Wyandotte County, KCK

Research & Project Work

Blue Valley CAPS
 County Economic Research Institute (CERI)
 H&R Block Business & Career Ctr/KCMO Public Library
 Johnson County Library
 Kansas City Kansas Public Library
 Mid-America Regional Council
 Mid-Continent Public Library
 Northland CAPS

Taxes, Permits and Regulations

City of Kansas City, MO - KCBizCare
 Kansas Department of Agriculture
 Kansas Dept of Commerce, Business Development Div.
 Kansas Dept of Commerce, Minority & Women Bus. Dev.
 Kansas Insurance Department
 Missouri Department of Agriculture
 Missouri Dept of Economic Development - KC Area
 Missouri Department of Labor and Industrial Relations
 Missouri Department of Natural Resources
 Missouri Department of Revenue
 Missouri Dept. of Ins, Financial Inst. and Prof. Registration
 Missouri Secretary of State, Kansas City Branch Office

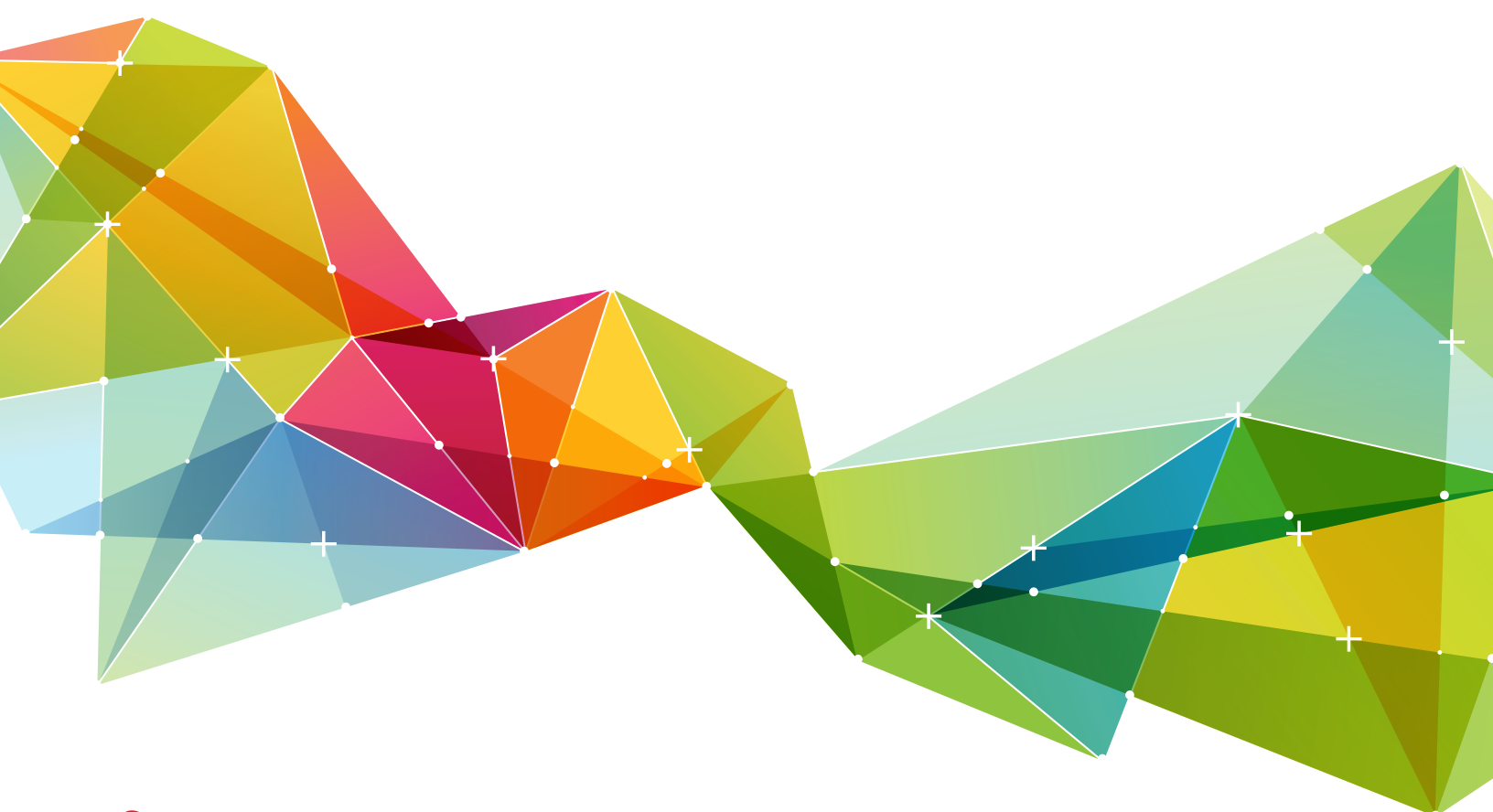
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August 2014

Entrepreneurs across
Kansas City *create*:

- Disruption
- Impact
- Pride
- Possibilities

What do you create?

Tell us at
wecreatekc.com